

The West Houston Business Connection Ethics and Conduct Expectations

Members are expected to...

1. Conduct business in an ethical manor pursuant to their profession. Deceptive or predatory practices will result in the immediate opening of the member's seat. Conviction of a member for any felony, or misdemeanor resulting from business practices, may result in the opening of the member's seat.
2. Handle any financial or business agreements with products or services with another member or referral pursuant to the written agreement between the parties involved. All disputes should be reported to the Membership Committee and only the Membership Committee. Public airing of disputes will be deemed unethical and slanderous and may result in the opening of the member's seat.
3. Represent only one business per seat. Additional seats may be procured for a second business by a member at a reduced cost until a new member can be found to fill the seat. The dues for additional seats are not refundable upon filling of the seat with a new member.
4. Follow up with referrals in a timely manner. Also expected is the building of goodwill and trust among members and their referrals. Failure to follow up with referrals or the slandering of another member to a referral may result in the opening of the member's seat.
5. Display a positive and supportive attitude. Not participating in a positive and constructive manor may result in the opening of the member's seat.
6. Attend the meetings in person or acquire a suitable substitute. Suitable substitutes must adhere to all ethical and conduct rules described here. Noncompliance of the substitute to the ethics and conduct rules described here will result in their being banned from all future meetings and may result in the opening of the member's seat.
7. Miss not more than three (3) meetings per calendar quarter without prior approval of the Membership Committee. Excessive absenteeism may result in the opening of the member's seat.
8. Bring guests that adhere to the ethical and conduct rules that are described here. The growth and ultimate success of the group is contingent on the quality and quantity of guests.
9. Regularly provide referrals to group members. Referrals should be of good quality and expecting a call from the member receiving the referral. A prolonged lack of referrals may result in the opening of the member's seat.

Member's Initials:
